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LSC Consulting
Interactive Project Solutions

LSC Consulting - Interactive Project Solutions
Privredno društvo za konsalting, inženjering i
razvoj projekata u građevinarstvu d.o.o.

China railway construction electrification bureau group co., Ltd.
Serbia ogranak Beograd
Jurija Gagarina 20/3
11070 New Belgrade
Serbia
MB 29510016

For: Mr. Wang You , deputy director of business contract planning department

Belgrade, 07.06.2024.

SUBJECT: **Final offer for execution of civil works for electrical instalations in 5 railway stations related to track lighting along project of the modernization, reconstruction and construction of the railway Novi Sad – Subotica state border (Kelebija)**

Dear Sir,

We are kindly thanking you for giving us oportunity to submit our final offer for subject works in your project of the modernization, reconstruction and construction of the railway Novi Sad – Subotica state border (Kelebija).

1. GENERAL PRINCIPLES OF OUR FINAL OFFER

Our final offer is based on following documents, received data and assumptions:

- Received by mail on 10.04.2024 electronic form of the Technical solution for track lighting design drawings on the level of design documents for execution (PZI) in pdf format for 5 locations:

    1. PZI_tehnicko res.4.2.4.1.1 Osvetlj.koloseka Novi Sad_10.2023.sign(version2)(诺威萨德)-不含灯具.pdf
    2. PZI_tehnicko res.4.2.4.6.1 Osvetlj.koloseka Zmajevo._10.2023_sign（version2）(热麻耶沃)-不含灯具.pdf
    3. PZI_tehnicko res.4.2.4.7.1 Osvetlj.kolos.Vrbas Nova_10.2023_sign（version2）(弗尔巴斯新站)-不含灯具.pdf
    4. PZI_tehnicko res.4.2.4.9.1 Osvetlj.koloseka B.Topola_10.2023_sign（version2）(巴奇卡托波拉)-不含灯具.pdf
    5. PZI_tehnicko res.4.2.4.12.2 Osvetlj.kolos.Subotica_10.2023_sign（version2）(苏博蒂察)-不含灯具.pdf

- Informtions which we received during joint site visit of all relevant locations which should be subject of our offer held on Wednesday 10.04.2024 ;

- Informtions which we received during meeting in your office held on Wednesday 15.05.2024 when we jointly elborated our preliminary offer from 03.05.2024 ;

- Agreement which we reached during our last meeting in your office in Novi Sad held on Tuesday 04.06.2024 and which contain on following elements :

  - On all civil works we give additional linear discount in the level of 5%;
  - From offered electrical works we exclude all of them in this offer (all of these works shall be performed by your company);

- Our final offer is fully based on materials which are defined in descriptions stated in design documents, based on which we structured this final offer;

- Assumption that Client provide to Sub contractor undisturbed access to all locations where works which are subject of this offer should be executed, free from any possible obstruction for undisturbed and continius works on all offered works. This assumption mean following :

  - All working locations have proper access roads and working platforms for our workers, machinery and heavy equipment necessary for execution of all offered works;
  - All working locations have enough space for our undisturbed work, space where we can store temporary excavated material before backfilling works, enough manipulation space for our machinery and equipment;
  - All working locations are free from from any old or new railway system which has to be specifically protected or treated before or during execution of our works (if such case occur client have to organize proper protection of such railway system or equipment and have full liability if such protection is not sufficient or correctly executed and any damage to the new or old railway system happen during execution of our works);

- Our final offer do not include following works / equipment / necessary working facility :

  1. Geodetic positioning of the foundations for track lighting (it shall be Client resposibility to make proper geodetic positioning of the forundations before we start our works, any further geodetic activities during execution of our works shall be done by us),
  2. Clearing, dismanteling or removing of any obstruction which may be disturbance for startup of the works for execution of foundations for the track lighting poles (for example we noted during site visin in Subotica that old rail tracks are not removed from the planned position for new lighting pole),

3. Any design works for lighting pole foundations in the case that planned locations do not have enough space for execution in the designed dimensions (whatever case may be). During joit site visit we noted that two location in the Subotica railway station do not have proper spacing for execution of the foundations in designed dimensions and their re-design may be needed,
4. Supply of materials, production and delivery to the fixing location on each railway station designed metal lighting poles,
5. Supply of materials, production, delivery to the fixing location and fixing of any distribution board defined in design related to each railway station,
6. Any civil works related to the power supply cabeling from the transformer station up to the distribution boards defined in design documents for each railway station,
7. Any cabeling works related to the power supply cabeling from the transformer station up to the distribution boards defined in design documents for each railway station,
8. Any cabeling works related to the power supply cabeling from the distribution boards up to the lights fixed on the poles defined in design documents for each railway station,
9. Any earthing works related to the poles earthing defined in design documents for each railway station,
10. Any works related to the supply, delivery to the fixing location and fixing of the lights defined in design documents on all 5 railway stations based on relevant BOQ items stated in attached document to this offer;

- Our final offer do not include any coordination activities with other sub contractors which are performing works on railway stations where we have to excute our offered Works and any responsibility for timely completion of their works. We also do not undertake any responcibility for potential delays in our Works which are caused by delays in the excution Works of other sub contractors or workers of General contractor;

- Our final offer do not include any activity which is related to general organization of the site on each location and which is preformad by General contractor (like construction fence arround site location, site security, temporary site offices and storages, temporary site connections for electricity and water etc.);

2. SUBJECT OF THE FINAL OFFER

Our preliminary offer includes execution for the following Work packages in accordance with received design documentation :

- ✓ Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Novi Sad based on relevant BOQ items stated in attached document to this offer;

- ✓ Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Zmajevo based on relevant BOQ items stated in attached document to this offer;
- ✓ Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Vrbas Nova based on relevant BOQ items stated in attached document to this offer;
- ✓ Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Backa Topola based on relevant BOQ items stated in attached document to this offer;
- ✓ Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Subotica based on relevant BOQ items stated in attached document to this offer;

3. PRICE FOR OFFERED WORK PACKGES

Price of our final offer for execution of the Work packages specified in item 2 of this offer is :

- Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Novi Sad based on relevant BOQ items stated in attached document to this offer - **42.512,06 EUR**
- Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Zmajevo based on relevant BOQ items stated in attached document to this offer - **42.512,06 EUR**
- Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Vrbas Nova based on relevant BOQ items stated in attached document to this offer - **42.512,06 EUR**
- Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Backa Topola based on relevant BOQ items stated in attached document to this offer - **63.768,10 EUR**
- Works on execution of the foundations for lighting poles, erection of steel structures of the lighting poles and earthing works related to foundations of the lighting poles in the railway station Subotica based on relevant BOQ items stated in attached document to this offer - **117.134,29 EUR**

Total value of the final offer is:

308.438,57 EUR

(In words: *Three hundred eight thousand four hundred thirty eight EUR and 57/100*)

Offered price is given without relevant VAT aplicable in Republic of Serbia, which is in the level of 20% which has to be added on above mentioned ammount if aplicable by the current laws. VAT is calculated and paid through monthly interim certifiactes and final certificate.

Our final offer is imposed in EUR with aim that payments are effected in RSD currency to the account designated by the LSC Consulting prior to signature of the Contract based on middle exchange rate of NBS relevant for each day when payments are effected.

More detailed payment conditions shall be mutually agreed during preparation of Contact document.

4. ESTIMATED TIME FOR IMPLEMENTATION OF THE WORKS

We made our preliminary estimation for completion of the offered Works on each location, separatelly for execution of foundations for lighting poles (including earthing related to foundations) and separately for erection of the metal lighting poles.

- Execution of 5 foundations for lighting poles for Subotica railway station need approximatelly - 15 working days.
- Execution of 3 foundations for lighting poles for Bačka Topola railway station need approximatelly - 10 working days.
- Execution of 2 foundations for lighting poles for Vrbas Nova railway station need approximatelly - 7 working days.
- Execution of 2 foundations for lighting poles for Zmajevo railway station need approximatelly - 7 working days.
- Execution of 2 foundations for lighting poles for Novi Sad railway station need approximatelly - 7 working days.
- Erection of 5 metal poles for lighting for Subotica railway station need approximatelly - 7 working days.
- Erection of 3 metal poles for lighting for Bačka Topola railway station need approximatelly - 3 working days.
- Erection of 2 metal poles for lighting for Vrbas Nova railway station need approximatelly - 2 working days.
- Erection of 2 metal poles for lighting for Zmajevo railway station need approximatelly - 2 working days.
- Erection of 2 metal poles for lighting for Novi Sad railway station need approximatelly - 2 working days.

In total execution of all foundations for lighting poles for all 5 railway station need approximatelly - 46 working days.

In total erection of all metal lighting poles for all railway station need approximatelly - 16 working days.

Above stated time estimations are based on the assumption that all works in each package can be executed continiusly without any interuption from any other sub contractor on each location.

Deatailed time planning shall be done if our offer is accepted from your side;

5. COMENCEMENT OF THE WORKS

We are ready to commence with the works immediately after completion of the following conditions:

1. Signing of the Contract by both sides;
2. Effective payment of the Advance payment in the level of 30% of the finally agreed amount, in accordance with our final offer;

6. PAYMENT TERMS

Payment of the contract amount shall be effected through Advance payment, monthly interim certificate and final certificate. Monthly interim certificate shall be submitted by the Sub contractor to the Client at the end of each calendar month. Deadline for payment of the monthly interim certificate should be defined in the period of 7 calendar days after the date of submission (this period shall be jointly agreed during preparation of the Contract document).

7. TEXT OF THE CONTRACT DOCUMENT

If our final offer is accepted we expect that draft of the text of Contract documents shall be issued from your side.

8. DEFECT LIABILITY PERIOD

Our final offer include defect liability period for our offered Works for period of two calendar years.

Defect liability period is related to each location (railway station) on which we performed offered works and starts from the date of issuing of Certificate which confirm that we completed all contracted works on each location of the railway station which are defined in Contract document.

9. INSURANCE OF THE WORKS

Expences of the insurance of the Works and third party liability insurance are not included in our offer.

10. FINAL OFFER VALIDITY PERIOD

Our final offer is valid for the 30 calendar days from the date of its submission.

11. OTHER IMPORTANT NOTES

Our final offer can be extended with following works defined in design documents :

1. Certification of all executed electrical works by independent certified company.

As soon as we receive information from your side that we should include these works in our final offer we shall make relavant calculations and pricing and send our final offer for these Works.

We reserve the right to make changes to any element of this final offer if in coming period we receive any new information which changes any its basic elements.

For any possible clarifications or questions related to our final offer we stand at your disposal.

We sincerelly hope that our final offer shall fulfill your expectations.

Sincerely yours,

for LSC Consulting – IPS d.o.o.

Vladimir Lukajić, M.Sc.CE
Director

Attachement to this final offer:

- Zeleznicke stanice rasveta ponuda LSC _ AG_5 stanica_final.pdf